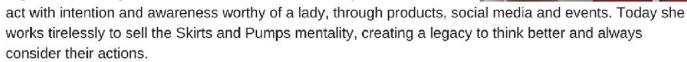


Today Michelle Smith is a sought after master stylist for over 3 decades and a trainer speaker, but growing up she describes herself as "unladylike." Under the care of her mother, she learned how to survive in the worst of circumstances. Michelle translated that independence as a hard lifestyle, characterized with a fighting and sometimes disrespectful spirit, all if the name of survival. It wasn't until she met her husband David, that she learned the true power of a lady—connection, empathy and grace. After hundreds of conversations with women in the salon chair, Michelle realized she wasn't the oly person who struggled to be lady-like. She spent hours listening, encouraging and influence women to live to their highest potential. It was then she founded Skirts and Pumps, an organization designed to root and remind women to speak and

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At the face of it, Skirts and Pumps- It's a Mentality, looks like a fun teeshirt company, but like most great things, it's so much more. Michelle intended to create an inspirational journal but was reluctantly led to start a tee-shirt company to touch women and help them see the power of living as a lady. She is hoping to convert this message into a movie, and continues to look for ways to inspire women to stand in their greatness.

## Featured talks

## Talk One: Live Like a Lady

Michelle knew the value of hard work, hustle and surviving but all of that seemed completely separate from being a lady. It was her husband that first challenged her with the idea of a lady-like mentality. She shares her five principles of living like a lady: learning to need others, speaking with strength and grace, building influential vision, leading by example, and nurturing a gracious mindset. Living like a lady is not weak or submissive. It's a powerful and life-changing mentality.

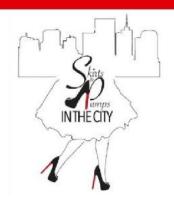


When Michelle breathed life into the passion-movement Skirts and Pumps, she didn't realize she would start with her daughter. She broke the cycle by teaching her daughter to mentally think like a lady. She devoted her time to mentoring her daughter all the things she once lacked. Now Michelle is sharing her insights with teachers, coaches, parents and girls: how to manage confrontation, finding your voice with grace, learning to ask for help and understanding the kind of ownership and value that last a lifetime!

## Talk Three: Partnering in Vision Without Weakness

Michelle was a go-getter her whole life, with one mantra: do it yourself and need no one. Her marriage to her husband David revealed a mindset that needed to blossom. She rebelled against his "bossy" nature, but eventually realized he was supporting her potential as a business owner, wife and mother. She learned to make the transition from "handling business" to "grace and gracious." Now she shares key strategies to partnering in empowerment.

## Street cred



Who is the woman behind the movement? She is a wife and mother of 3. Michelle is dedicated, loyal and true to what she puts her mind to. Whatever she sets her mind to she stops at nothing to make it a reality. She is a leader who takes pride in leading others in the right direction. She is always trying to do the right thing. Thank you Michelle for helping the countless walks of ladies each day!

- Kade'z Corner